

Peace of mind
A Case Study on Lexis® Practical Guidance

Ashima Sood is a Legal Analyst at Gall, Hong Kong, a leading law firm specialising in dispute resolution. Here, she illustrates how Lexis® Practical Guidance elevated her work efficiency and saved time on legal research.



What value have you seen by using Lexis® Practical Guidance?

"I would say the time saved has significant impact."

"Lexis® Practical Guidance has fundamentally changed the way I approach research, for the better!"

A user for 18 months, Ashima finds it boosts her work efficiency in that

"she is able to better utilise her chargeable hours."

Overview



Ashima Sood
Gall, Hong Kong

Gall is a respected law firm in Hong Kong, specialising in handling highly complex disputes. The firm has a wealth of experience in a wide range of litigation, mediation and arbitration matters.

Ashima is qualified in India and has wide-ranging experience in commercial litigation. She has been a part of the Litigation team at Gall since she moved to Hong Kong in September 2014.

The firm has a current subscription to Lexis® Practical Guidance - Dispute Resolution and Employment services since January 2015 and they are very happy with the overall experience with LexisNexis and its new solution, Lexis® Practical Guidance.



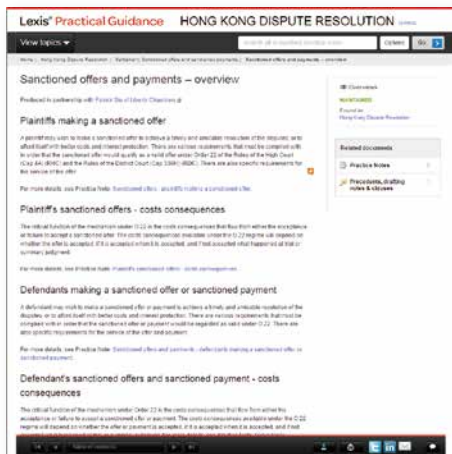
Discover an indispensable resource to boost your efficiency

Just like any typical legal analyst in Hong Kong, Ashima is regularly tasked with preparing and researching for pre-instruction briefings. When dealing with such tasks, she needs to be well-versed in the multitude of legal issues concerning the dispute before establishing the entire framework for the matter. After that, she must present it in laymen terms explaining what's going to happen from start to finish – with an estimate of what it's going to cost.



"I would not be able to prepare briefings as efficiently without Lexis® Practical Guidance."

Unique content, all in one place



'Overviews' is Ashima's favourite feature

"It is very helpful to understand the components of a concept from the 'Overviews' section – that's one thing I find unique about Lexis® Practical Guidance. It is difficult to find this content anywhere else."

Lexis® Practical Guidance provides 'Overviews' that offer clear and concise introductions to legal topics within a practice area. Topics and related content are organised around your workflow, so you know where to go at a glance.

It is extremely useful whenever a matter concerns a subject area you're not so familiar with. *"The way it's presented in Lexis® Practical Guidance covers all the points, and informs me of all the aspects I need to keep in mind in a succinct, concise and practical way."*

Before Lexis® Practical Guidance, Ashima often needed to go to the High Court Library to conduct her research; *"This was so time consuming, frustrating and I still wouldn't find the answers presented in the way I needed,"* Ashima laments. *"Lexis® Practical Guidance works to help me understand an area of law in practical terms."*

Unquestionably, time is saved

The platform provides you the relevant content you need to get a head start on any unfamiliar concept. *"I don't have to spend so much time reading countless documents or texts. As a result, my response time is significantly reduced."*

"I can now access the relevant information in a user-friendly way and prepare briefings in a concentrated span of time. Lexis® Practical Guidance is very useful for that - I simply would not be able to work efficiently without it."





It works the way you work

Lexis® Practical Guidance is a workflow solution that fits your work intuitively. With a wide range of content types including overviews, checklists, flowcharts, precedents, drafting notes and links to cases and legislation, it's contained all in one spot. It puts you on the right direction and provides the resources to execute.

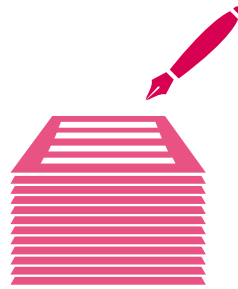
Local content and quality content are a source of assurance for Ashima. Echoing the benefit of Lexis® Practical Guidance, "Made in Hong Kong, for Hong Kong", the service is written by trusted experts locally, so practitioners don't need to spend time validating international content. Ashima also admires the quality of content.

"Another thing I like about Lexis® Practical Guidance is the fact that it allows you to understand the law in practice. I rate it a 10/10 for the quality of content."

Advancing performance

With Lexis® Practical Guidance, Ashima's efficiency level is elevated and her response time reduced.

"I can understand the topics that I am not familiar with by myself. I take notes from Partners or Associates and utilise the information from Lexis® Practical Guidance. This saves me from asking them too many questions and allows me to meet a better turnaround time."



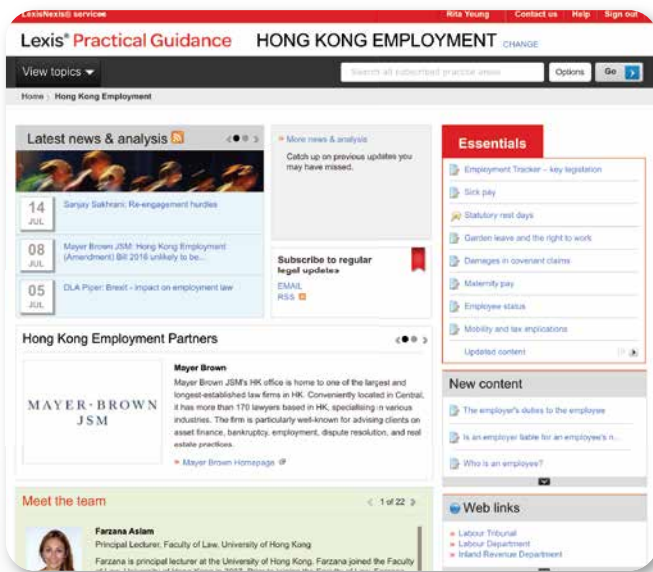
Utilising one service provider

Ashima has subscriptions to both Lexis® HK and Lexis® Practical Guidance. She usually conducts her research step-by-step.

"I believe Lexis® Practical Guidance should always be step one."

"I would say Lexis® Practical Guidance is a gateway to deeper research. I finish my research in Lexis® Practical Guidance, understand and gather everything I need to start, then go onto Lexis® HK if I have a very specific matter that needs much deeper research."





Practice area services currently available:

- Commercial
- Corporate
- Dispute Resolution
- Employment
- Financial Services
- Tax
- Wills, Probate & Private Client
- Social Justice

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*Lexis® Practical Guidance is a valuable tool for law practitioners.
I would highly recommend this service.*

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Experience the value of Lexis® Practical Guidance yourself

Discover Lexis® Practical Guidance today by registering for a demonstration at www.lexisnexis.com.hk/pgcsg or book a personalised consultation by contacting our Customer Support on (+852) 2179 7888.